



Price development robinia pole wood (April 2007)

Historical figures

2000

In 2000 the standard price for a robinia post was approx. Hfl 4.- per post. (€ 1.82).

2002

- In its report 678 (2002) Alterra quotes € 3.40/each
- Yerseke Handel (2002) charges € 8.73/each (!!)

2005

In 2005 a number of prices are quoted, timber trade price, for a 2.0 metre post with the bark removed and cut to a point.

- GWW calculations charge, per post (2005) € 3.05/each
- In 2005 Houthandel Kuhlkamp charges (retail) € 3.96/each

Price level 2007

Based on interviews with timber merchants of pole wood, and on the basis of retail prices, **it appears that the prices for robinia pole wood have increased by more than 40% compared to the 2005 price level**, with a particularly strong increase in 2006. In 2007 the increase in the first quarter is also approx. 18%.

Conclusion regarding price level

Based on this information a price of approx. € 4.30 (2.0 m, 8-10 cm diameter, with the bark removed and cut to a point) in April 2007 appears to be a reasonable estimate for bulk purchases. If no activities take place and there are sales of uncut posts only a price of approx. € 2.20/each may be expected.

The net revenue (sales revenue minus the cost of harvesting, peeling, cutting and transport) depends strongly on the manpower used, and the transport distance. These are easier to determine for individual sellers on the basis of offers.